# FCCISL NEWSLETTER



Volume 04 Issue 01

June - December 2013

# Sujeewa Palliyaguruge crowned as the Sri Lankan Entrepreneur of the Year 2013



Mr. Sujeewa Palliyaguruge receiving the Entrepreneur of the Year Award 2013

Sujeewa Palliyaguruge, Chairman of Senani and Oak-Ray Holdings who the Platinum winner of the Sri Lankan Entrepreneur of the Year Awards 2013, is celebrating his victory. Sujeewa Palliyaguruge is the Chairman/Managing Director of Senani and Oak-Ray Holdings, the renowned hotel facilities, gem, woodcarving and silks and fabrics provider in Sri Lanka.

The accolade was presented at magnanimous awards ceremony at Stein Studio, Ratmalana on 30th December. The awards ceremony, which was attended 600people, was organized by the Federation of Chambers of Commerce & Industry of Sri Lanka (FCCISL). The ceremony was graced by Mr. Ajith Nivard Cabraal, Governor of Central Bank of Sri Lanka. Among the BODs and officials participated from FCCISL

are Mr. Kumar Mallimaratchi, President, Mr. Ajith Wattuhewa, Senior Vice President, Mr. W.K.H. Wegapitiya, Vice President, Mr. Nalin Attygalle, Secretary General, Mr. Patrick Amarasinghe, Past President and Founder of the program. The ceremony took part by a distinguished gathering of Diplomatic Missions, Member Chambers of FCCISL, leading business organizations and senior from Government officials Institutions, A dance and music performances added glamour to the event and concluded with a fellowship and a dinner.

Over the past seventeen years, the Federation of Chamber Commerce and Industry of Sri Lanka, is adhering to its vision of recognizing and rewarding of business excellence in Sri Lanka

has created the ideal platform to reward Sri Lanka's entrepreneurs nationwide. The Sri Lankan Entrepreneur of the Year Awards is the ultimate accolade one can achieve as a Sri Lankan entrepreneur. The event is organized in association with 57 member chambers associations of FCCISL.

This year awards caps a momentous year for competition, as it records the highest numbers of awards bestowed at the regional and national levels. It is for the 18th year, the award is taken place and the number of the applicants, eligible entries, number of awards given and the competition have sphere up Since last year the event amalgamates two award categories Emerging Women Entrepreneur in North and East Differently and Abled Entrepreneur of the Year.

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#### Published by

Federation of Chambers of Commerce and Industry of Sri Lanka

#467/1/1, Sirimavo Bandaranaike Mawatha, Colombo 14.

Tel: +94-11-2334740 / +94-11-2334744

Fax: +94-11-2334755 Email: la@fccisl.lk Web: www.fccisl.lk

Articles Organized

& Designed by : H. Champika Shyamalee

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The Emerging Women Entrepreneur in North and East recognizes small scale women entrepreneurs who create a successful movement of women's entrepreneurship and makes people aware of the incredible contributions made by women for the development in economy of the North and East. The Differently Abaled Entrepreneur recognizes highly motivated entrepreneurs who achieve their set goals by working beyond physical and Psyological barriers. Many Emerging Women Entrepreneurs were honored provincially and the winner of the Differently Abled Entrepreneur of the Year 2013was Mr. J.M. Asoka Perera, Proprietor of Safe Hands Products. The Winner of the award Sri Lankan Young Entrepreneur of the Year 2013 was Mr. Rajitha Dahanayaka, Managing Director of e-Marketing Eye (Pvt) Ltd.

It is noted that a comprehensive process applied to assess the different aspects of the entrepreneurship qualities. The professionally structured evaluation process which explicit competitive edge of each candidate was to be the underpinning factor for marginalising any disparities and allowing the deserving candidate to win.

Which is a comprehensive evaluation process applied to assess the different aspects of the entrepreneurship qualities. The unique facet of the Entrepreneur Award is that it allows entrepreneurs from different sectors, geographic locations, magnitudes, sizes, legitimacy to compete with each other on a level playing field. Candidates from diverse nature of businesses from the high level exporters, importers, service providers, industrialists, differently-abled entrepreneurs and emerging women entrepreneurs in North and East.

The sponsors of the event are, Dialog Axiata PLC, the Platinum Sponsor, Janashakthi Insurance, the Gold Sponsor, Bank of Ceylon, the Silver Sponsor, the International Partner, Persone Come Noi Humanistic Association. Mr. Jeremy Huxtable, Chief Officer, Dialog Enterprise, Dialod Axiata PLC, Mr. Prakash Schaffter, Managing Director, Janashakthi Insurance PLC, Ms, Shehara De Silva, General Manager - Marketing and Sales, Janashakthi Insurance PLC, Mr. H.M. Mudiyanse, Senior Deputy General Manager (Sales & Channel Management), Bank of Ceylon graced the ceremony. The generous support of these organizations immensely benefited to conduct the event in this magnitude. Also to name the media partners, Mawbima, Ceylon Today, MBC Network (Sirasa), Veerakesari and Financial Digest.

The Sri Lankan Entrepreneur of the Year Awards 2013 set an ideal ground for the best of the best to compete in and emerge as the lifeblood of Sri Lankan economy.



FCCISL President, Mr. Kumar Mallimaratchi addressing the gathering



Central Bank Governor Ajith Nivard Cabraal addressing the gathering



Receiving certificate from Mr. Patrick Amarasinghe, Founder Chairman of Sri Lankan Entrepreneur of the Year Award Ceremony



Central Bank Governor Ajith Nivard Cabraal Participating in the event



Pannel of Judges



Receiving award from Hon. Premitha Bandara Thennakoon , Provincial Councilor, Central Province



Chief Guest Central Bank Governor Ajith Nivard Cabraal and FCCISL Officials

# A New Era of Economic Development began with the Dawn of Killinochchi International Exhibition and Trade Fair 2013

Agriculture Machinery, Material, Technology and Services Expo

The first ever trade exhibition and fair in killinochchi after 30 years war was successfully conducted from 26th to 28th July 2013 at the central college ground Killinochchi. The exhibition was organized by the Federation of Chambers of Commerce and Industry of Sri Lanka (FCCISL) in collaboration with the District Secretariat and the security forces headquarters in Killinochchi. The exhibition was branded as KIeTF and powered by the Ministry of Economic Development as the main Development Partner and the BIZ+ VEGA program of the USAID as the gold partner for business development services.

Hon. G. A. Chandarasiri Governor Northern province was the chief Guest of this historical event Held in Killinochchi and Mrs. R. Ketheeswaran Government Agent Killinochchi, Major General Udaya Perera commending officer Killinochchi joined as the Guests of honour for this occasion.



Mr. Kumar Mallimaratchi, President of FCCISL and other Officials in the inauguration

KIeTF 2013 has become a multifaceted growing sprout in Northern development approach of the government. Industrial development covers a significant area of the overall development process. Over 130 exhibition stalls represented agriculture, machinery, material, technology and business development services and the development

projects of the government assisting on boosting up the Northern economy.

With the success of Kilinochchi International Exhibition and Trade Fair highlighted the resources needed at this moment to backup the rapid development campaign of the government initiated in conflict affected areas over Nothern Province especially in Killinochchi. Further, KIeTF supported to position Kilinochchi as a business and agricultural hub and gave an opportunity for all the exhibitors to showcase the excellences of their products and services, obtain greater exposure to a fast growing new market, find dealers for their product & services and setup buy back arrangements, business to business meetings and reasonable sales outcome.



Left to right - Mr. Nalin Attygalle, Secretary General, FCCISL, Major General Udaya Perera, Commander Security Force - Kilinochchi, Mr. Lakshman Hulugalle, Director General, Media Center for National Security, Mrs. R.Ketheeswaran, Government Agent - Kilinochchi & Mr. Rohitha Nanayakkara, Secretary, National Agribusiness Council

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## Kilinochchi International Exhibition & Trade Fair 2013 Highlights







With the musical shows and the carnival added a novel experiences to the lives of the people in Killinochchi. The music bands of the tri-forces entertained the crowd a lot by playing Tamil songs. From little kids to the matured adults danced on the stage and the ground with

army officers showing the peace and harmony in the area and the close relationship between them.

The main objective of KIeTF is to support the livelihood of the people of Kilinochchi in every aspect through transferring the knowledge on latest technologies, service excellences, and the best practices which could be achieved easily through an event of this nature.

KIeTF 2013 elaborated the objectives or the benefits anticipated, to accelerate the reactivation process in Kilinochchi district to provide a conducive andenabling environment to enhance the Trade and Agriculture Sectors and the General public at large.

More than 130 exhibition stalls were conducted by leading private sector organizations and the government departments and ministries aggressively involving in the development process of conflict affected areas of Northern Province. Nearly 18,000 people visited the exhibition and especially the business delegates from the other economic hubs of the country opened a new window to the emerging business and farmer community in the region which is one the main objective of the Development Agenda of the Government in settling the area economically after the war.

Seminar sessions and business clinic organized by the FCCISL in parallel to the event to transfer the latest business and management knowledge to the business community of the area and for the exhibitors with the assistance of the professional associations whose main objective is to assist the people of the country added an extra value to the exhibition.

KIeTF is the latest great achievement in our Forty years service for the business and farming communities, as the apex chamber in Sri Lankan Chamber movement, said by Mr. Kumar Mallimaratchi, President FCCISL.

### FCCISL hosts CAAYE Summit 2013 2nd edition successfully



Central Bank Governor Ajith Nivard Cabraal

The Commonwealth Asia Alliance of Young Entrepreneurs (CAAYE), the premier network of networks of young entrepreneurs in Asia and the organisations that support them, came together in Colombo to promote regional trade and youth entrepreneurship. CAAYE concluded its second successful summit in line with CHOGM in Colombo.

The Federation of Chambers of Commerce and Industry of Sri Lanka (FCCISL), the most represented private sector policymaker and the apex body of regional chambers and national institutes, recently hosted CAAYE's flagship 'Young Entrepreneur Summit', supported by the Commonwealth Secretariat, London.

The three-day summit held in November 2013 structured on the theme 'Profit with Purpose' was attended by over 150 young entrepreneurs from all the Commonwealth-Asia region countries namely India, Pakistan, Bangladesh, Maldives, Sri Lanka, Singapore, Malaysia, Brunei and invitee member Nepal.

Events showcased entrepreneurship in action through field visits to various high end entrepreneurship ventures such as Royal Ceramic Lanka PLC in the porcelain industry, Epic Lanka Group

in the IT sector, the Sanasa Group in the financial sector and Athukorala Tea Factory in the tea sector and micro enterprises in the traditional weaving industry, Kottawa, Wooden accessories and handicraft in Moratumulla, the mask village at Horana and the clay and pottery industry at Ranala, that have created excellence in Sri Lanka.

In addition, a beach food festival with all member country foods was also held with the blessings of Dehiwala-Mt. Lavinia Municipal Council Mayor Danasiri Amarathunga. Fireworks and entertainments were the value added features of beach food festival of CAAYE Summit.



CAAYE Founder President Dr. Rahul Mirchandani

On the second day, sector-wise business to business (B2B) meetings were held at Orion City, Dematagoda. Orion City Ltd. is Sri Lanka's first and only IT Park, which currently serves global giants like Virtusa and Sabre. It was a great free networking platform arranged for the delegates explore the possible business linkages among them. A few delegates exchanged their product ranges also during the meetings.

The official inauguration of the CAAYE summit was held on the second day at the Centre for

Banking Studies, Central Bank of Sri Lanka and the occasion was graced with the presence of Central Bank of Sri Lanka Governor Ajith Nivard Cabraal who was the Chief Guest of the event.

All the guests and delegates were welcomed by FCCISL President Kumar Mallimaratchi who commented that as the apex body, the FCCISL is delighted to have hosted the much needed Young Entrepreneur Summit. He added: "As a nation belonging to CAAYE and the positive outlook in the country we strive to drive entrepreneurs, grooming them to be leaders of tomorrow."

Central Bank Governor Cabraal, in his speech, stated: "Young entrepreneurship is an important aspect in today's context and we all need to contribute for entrepreneurship development in the country from a young age to ensure wealth and job creation, thereby the younger generation can make significant contributions to support the economic growth of the country.

"Sri Lanka has come long way after three decades of active terrorism and after eradicating the same within four years and we have achieved many milestones.



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Hutch CEO Thirukumar Nadarasa

Our economy during the conflict period was also managed better than many peer economies. Presently Sri Lanka is one of the best performing economies in the region.

"As a country, we have improved the investment climate as reflected in the 'Doing Business Index' which is compiled by the World Bank. I believe that the CAAYE alliance can play a major role in developing young entrepreneurship through their member countries including Sri Lanka."

CAAYE Founder President Dr. Rahul Mirchandani, addressing the gathering, stressed that Asia is fast changing with the region contributing 60% to the world's GDP, but trading within the member courtiers is very low. CAAYE will be a body to work towards the improvement in the trading among the member nations and the socially responsible businesses, which earns profit with purpose.

Commonwealth Asia Regional Centre Regional Director Aminul Islam Khan, during his special address, stated: "The Commonwealth Regional Centre and CAAYE are working hand in hand in young entrepreneurship development via the Commonwealth Youth Programme

(CYP) and CYP will continue to support the initiatives by CAAYE to ensure that the CAAYE member counties are benefited and that the AAYE model has been replicated in the other regions to support the young entrepreneurship development at large.

Hutch CEO Thirukumar Nadarasa stated in his speech: "Our purpose in life is to develop products and services that address the real needs of consumers. Unfortunately in the recent past, there have been too many global news stories of people making inflated profits without any purpose whatsoever or addressing any clear need."



Commonwealth Asia Regional Centre Regional Director Aminul Islam Khan

The CAAYE Annual report showcasing a year of the alliance and its member organisation's work in promoting youth entrepreneurship in the region was released by the Central Bank Governor at the inauguration.

FCCISL Secretary General Nalin Attygalle, in his closing remarks, stated: "Our alliance with CAAYE has been more engaging than ever with the summit hosted in Sri Lanka voicing out a universal concern and sharing knowledge that with purpose comes profit. We thank all our delegates, sponsors and partners for making this happen."

The grand finale of the CAAYE Summit was held at Stein Studio, Ratmalana. The summit which saw the participation of many delegates from 11 countries saw three panel discussions and highly intense audience interactions on topics that ranged from sharing next practices, women entrepreneurship in Asia and also 'doing business in Sri Lanka'.

All delegates also engaged in a full day of discussions both among their peers as well as the speakers and panellists.

Over 30 speakers who spoke at the CAAYE Summit represented a wide geographic distribution and included many pioneering entrepreneurs who have made their mark and have ventured into promoting entrepreneurship with a firm understanding of how entrepreneurship contributes positively to the economy.

Following the summit, Dr. Mirchandani thanked the host country and the country representative organisation the Federation of Chambers of Commerce and Industries in Sri Lanka (FCCISL) for hosting a successful summit. In his closing remarks he also left the delegates with the message of uniting for a



FCCISL Secretary General Nalin Attygalle

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common goal stating that "entrepreneurs are like fireflies, able to produce light independently and when fireflies come together, they are able to bring light even to absolute darkness".

The voices of all young entrepreneurs took the form of a communiqué, a key outcome of the CAAYE Summit 2013. It set out recommendations to member governments to support entrepreneurs whose businesses help address the country's development needs. communiqué was signed by the country representatives and presented to Regional Director

Aminul Islam Khan for submission to the member governments.

FCCISL Secretary General/CEO, Nalin Attygalle in his concludingremarks stated: "What a coincidence it was to have a CAAYE summit finale at a venue that has been created by an outstanding entrepreneur/businessman Raja Mahendran. Stein Studio is one of the largest in the Asian region having all facilities in accordance to international standards."

Attygalle also stated that the CAAYE should publish its annual activity calendar and all member countries should have the reciprocal connectivity through the web. The G20 Alliance should take an active role to support all young entrepreneurs and SAARC young entrepreneurs will be the newest group that will link with the team.

Commonwealth secretariat in London should continue to support this worthy cause in order to support the respective country economies by having more and more entrepreneurs. It is my believing that economy of any country will be elevated to next level with more and more entrepreneurs.



CAAYE Annual Report 2013 officially launched by Central Bank Governor Ajith Nivard Cabrasi

The Presidency of the Alliance was also ceremonially passed on from Dr. Rahul Mirchandani from India to the Malaysian country representative Nurul Huda Afandi. Afandi went on to express her gratitude for the appointment while commenting that she has big shoes to fill.

The host country for next year's summit will be decided at the interim meetings and Leadership Assembly scheduled in Dhaka, Bangladesh in June 2014. The CAAYE Flag was officially handed over to CAAYE Bangladesh Country Representative Ejaj Ahamad by CAAYE Sri Lanka Country Representative K. Vinopavan from FCCISL, the host of the CAAYE Summit 2013 in Colombo.













Daily FT - December 19, 2013



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